

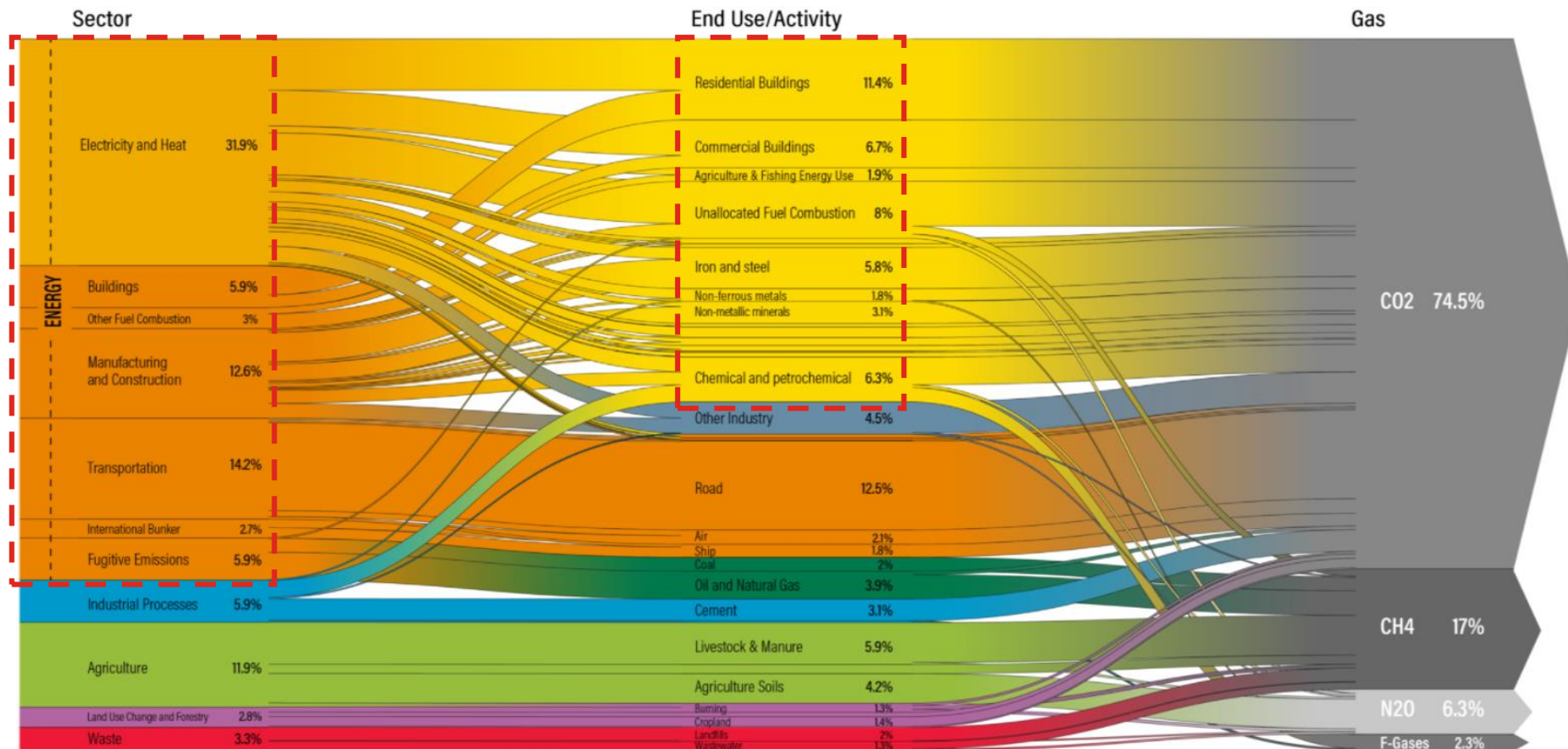
# **Solving electrical outages: Continuous Thermal Monitoring Solution**

Unlock safer, more resilient and efficient operations

**Onur Özcan | Critical Infrastructure Segment Leader (EMEA) – Country Sales  
Leader (Türkiye, France & Balkans)**

# Final World Greenhouse Gas Emissions 2018

## Energy Use Causes 75% of Greenhouse Gas Emissions



The 1.5 degree trajectory requires us to reduce 90% of our emissions by 2050.

# Decarbonization journey towards Net Zero Ops

## Energy Use Causes 75% of Greenhouse Gas Emissions

### Low hanging fruits 0-35% CO<sub>2</sub> reductions

#### - Remote operations

- Planning and scheduling for energy efficiency
- Sustainability KPI monitoring
- VSD on various pumps, fans compressors
- Harmonic filtering and reactive compensation
- ... and more...

### Paradigm change

- Power purchase agreement
- Energy-as-a-Service

#### - De-manned / remote operations

- Power from shore
- Process electrification
- Operator training simulators
- ... and more...

### Breakthrough

- Carbon capture
- Blue and Green Hydrogen
- Electro-chemical processes
- ... and more...

# Severity and consequences of an electrical failure

**Physical – financial – legal – social**

~300

ANNUAL DEATHS IN US ALONE ARE CAUSED BY ENERGIZED ELECTRICAL EQUIPMENT

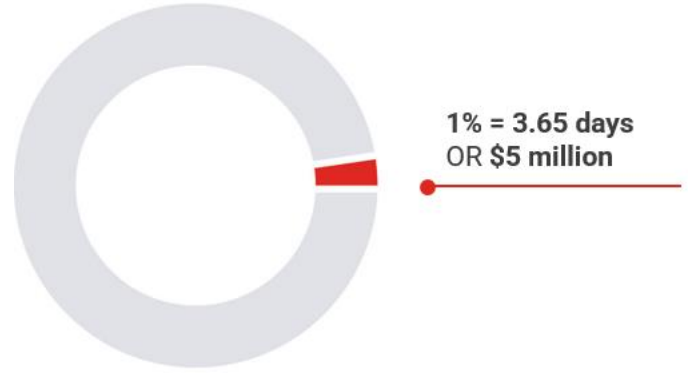
80%

OF ALL ELECTRICAL ACCIDENTS ARE CAUSED BY ARC FLASH INCIDENTS

=

\$1M to \$15M

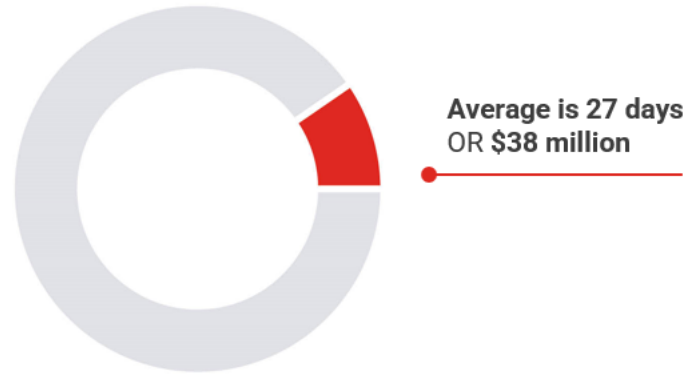
POTENTIAL COST OF ONE ARC FLASH INCIDENT\*



**\$38M**

ANNUALLY

1% Unplanned downtime (3.65 Days) can cost over \$5 million. Average is approx 27 days of downtime each year = \$38 million annually in financial impacts.

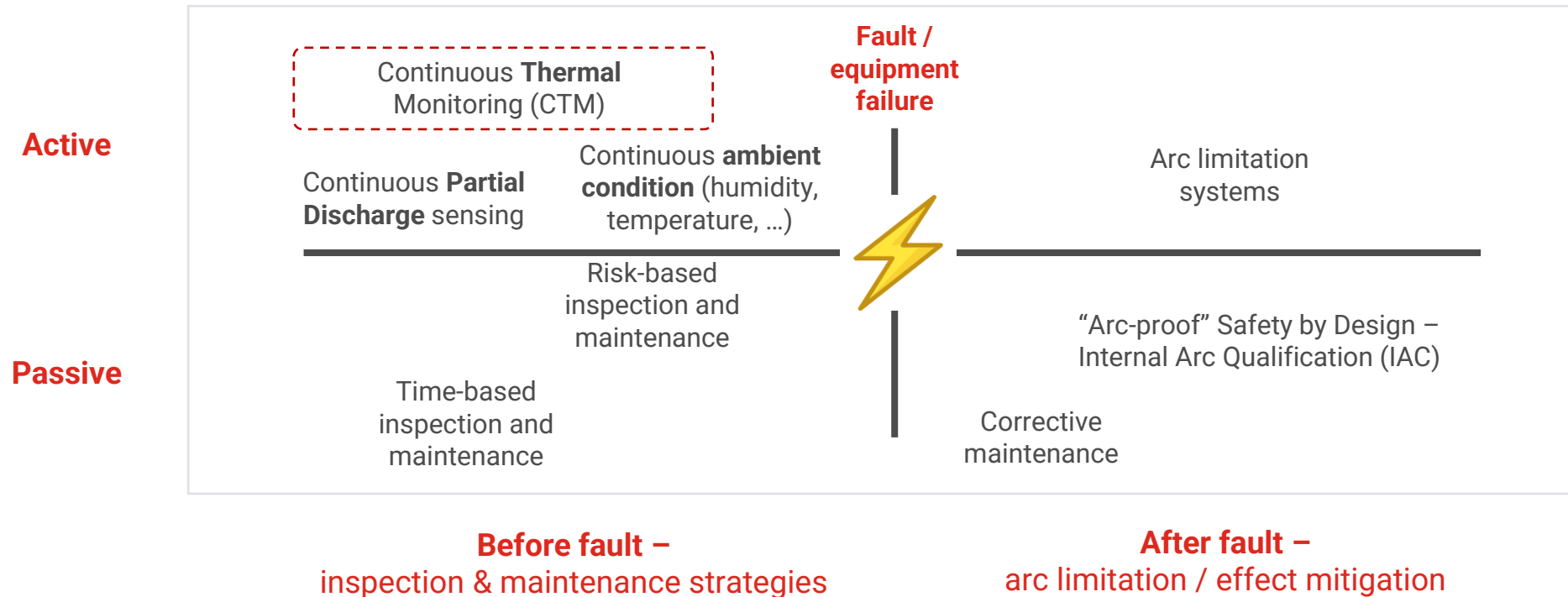


**\$88M**

ANNUALLY

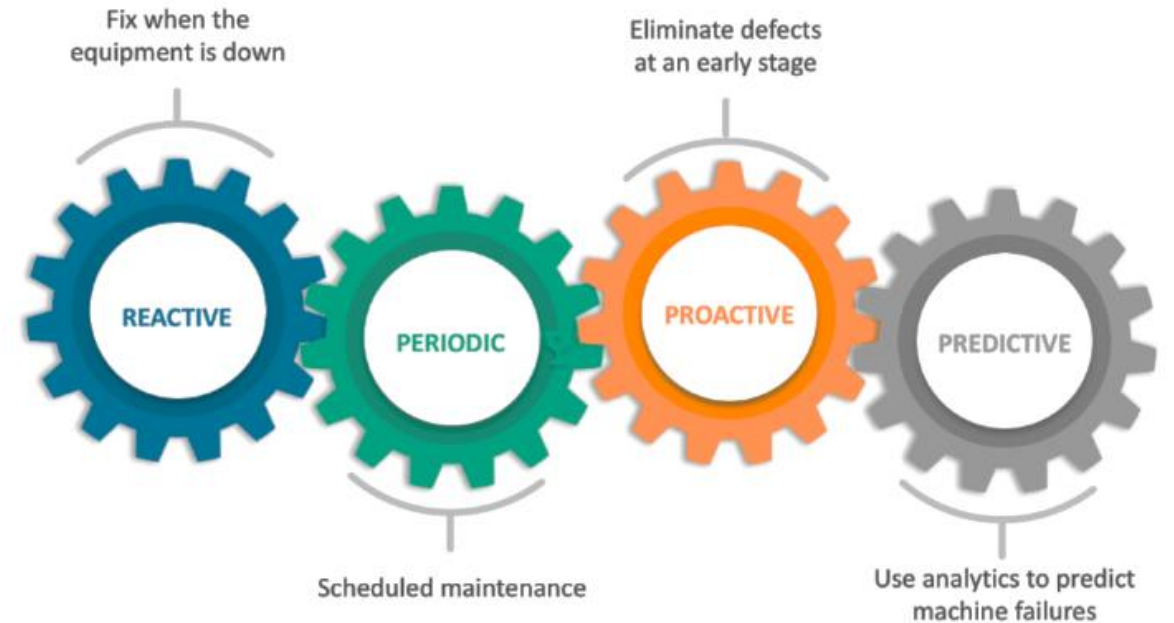
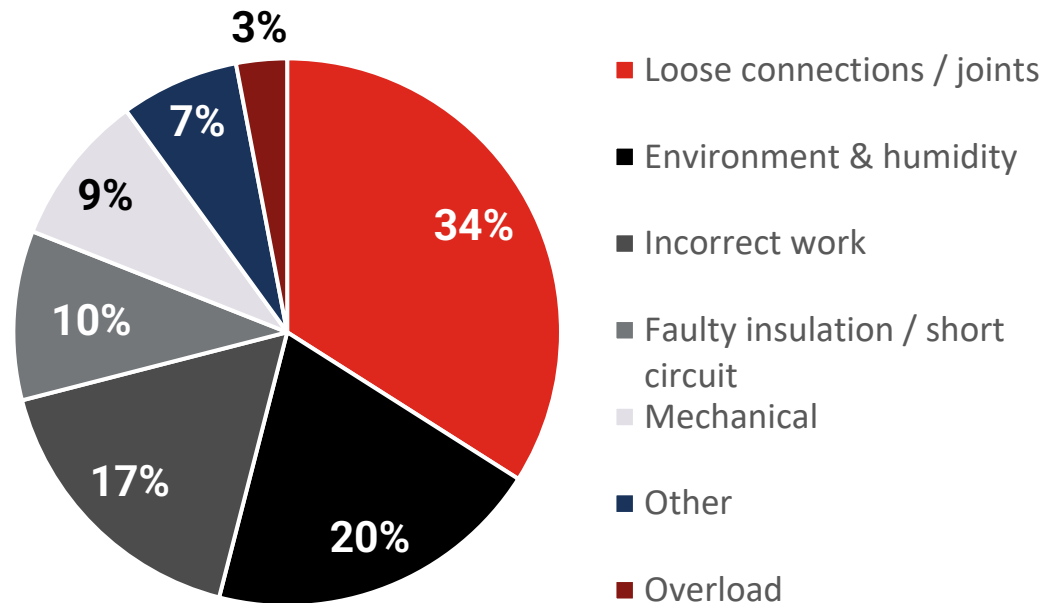
For the worst performers, the negative financial impact can be upwards of \$88 million annually

# Areas of focus for operational improvement ... and where Exertherm plays



# Maintenance strategy evolution

## Failure causes and mitigation approaches



**Manual** ● (corrective or time based)

● **Automatic** (condition monitoring)

# EXERTHERM

## The complete solution

MV & LV  
Switchgear



Transformers



MCC



UPS & PDU



Busduct



UNIFORMITY  
OF DATA



INCREASED SAFETY



INCREASED UPTIME  
& EFFICIENCY



ON-GOING VALUE



REDUCED  
RESOURCES

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# LV / MV Switchgear

## 24x7 Thermal Condition Monitoring

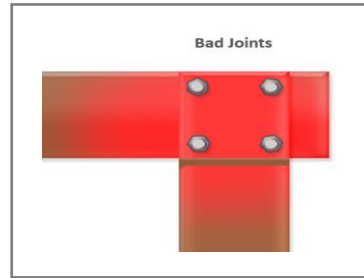




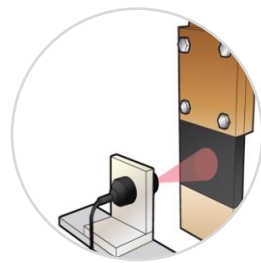
# Exertherm – the complete solution

## LV & MV Switchgear

Bus



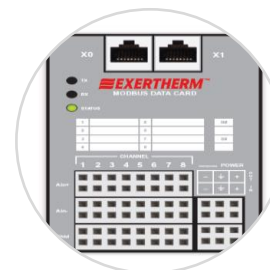
Cable



IR Sensors



EM Cable  
Sensors



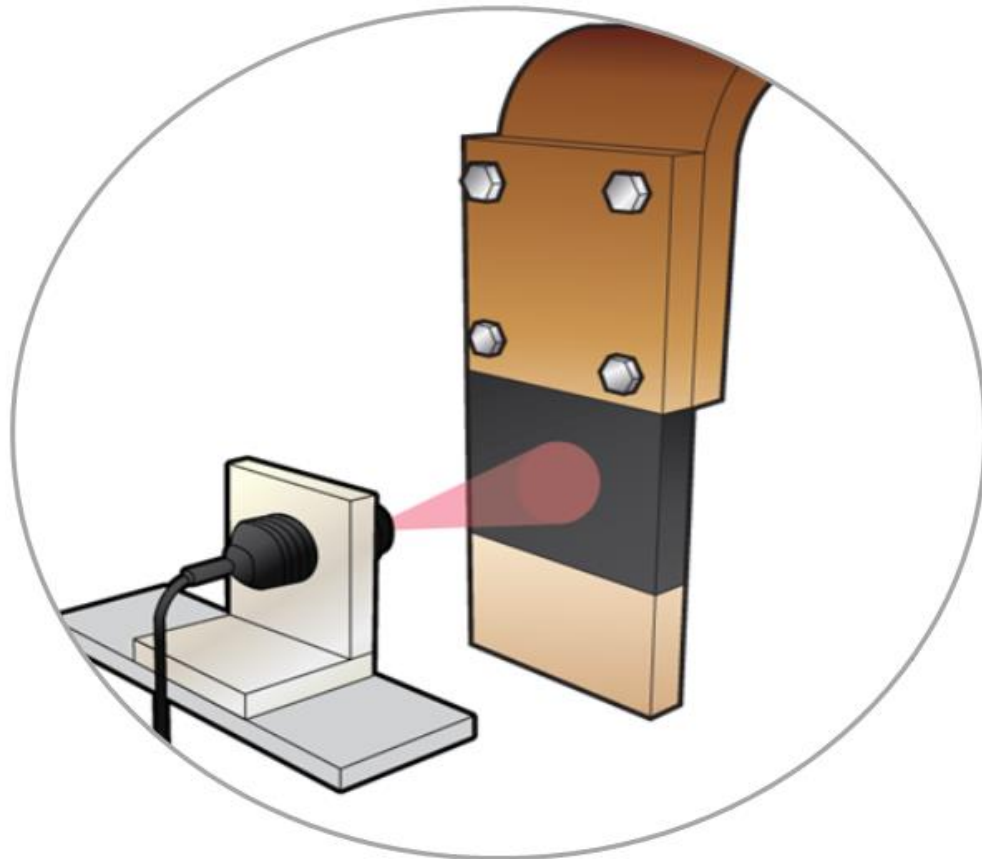
Modbus  
Datacards



ARM XL  
(LoadMap)

# The Technology Evolution...

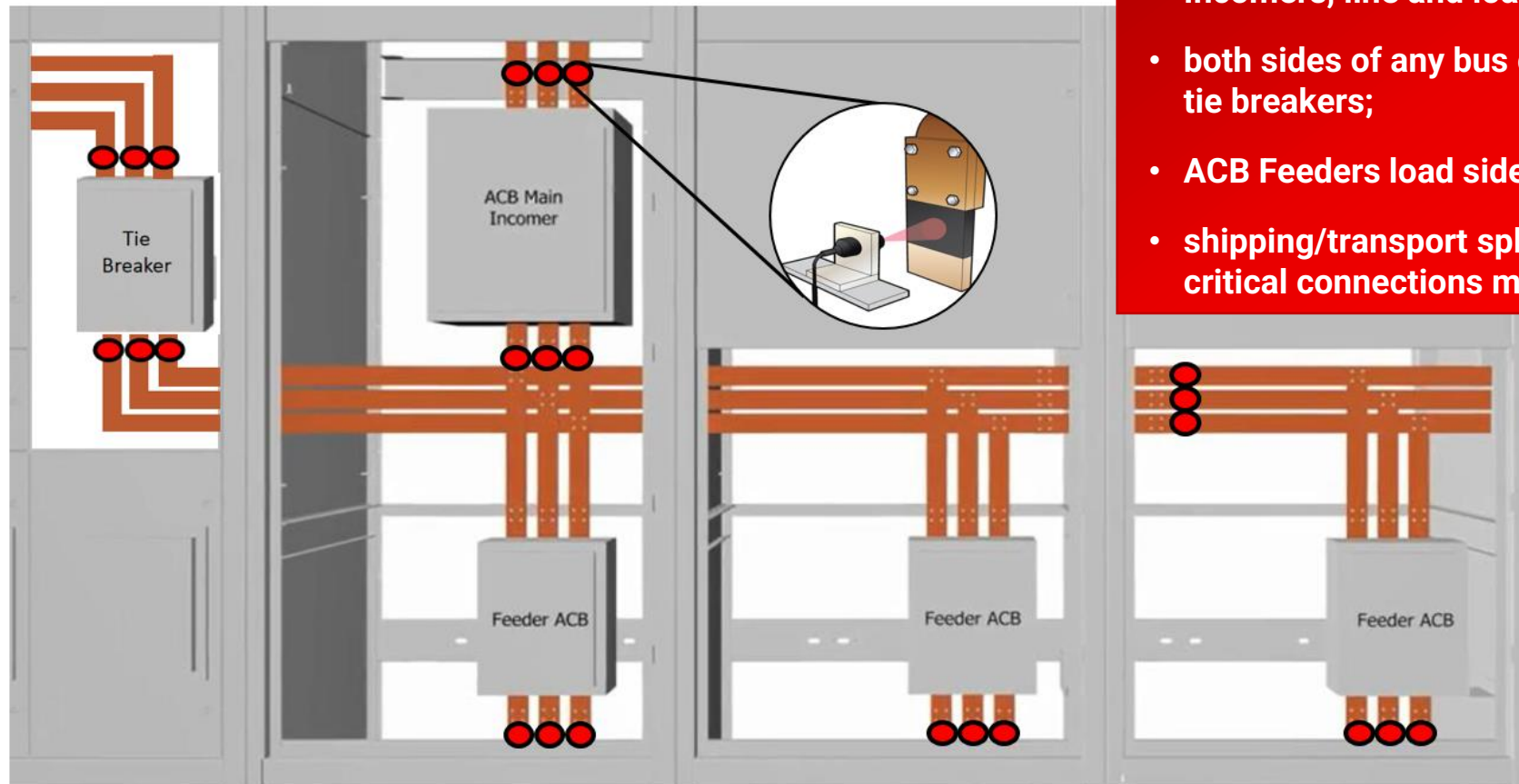
## The IR Sensor – the Next Technology Step



- INFRARED / DELTA T
- NON-POWERED
- NON-CONTACT
- ZERO MAINTENANCE
- LIFETIME WARRANTY

# LV Switchgear

## The IR Sensor

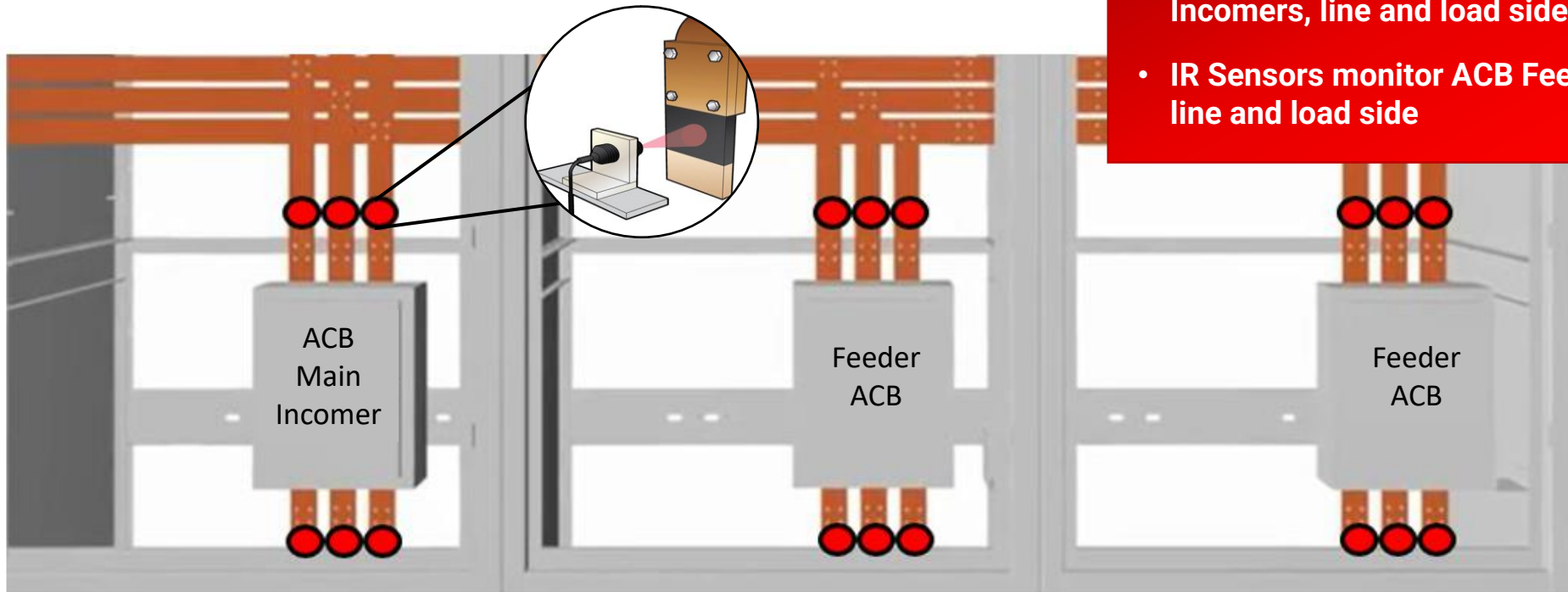


### LV Busbar Joints

- IR Sensors monitor ACB Main Incomers, line and load side
- both sides of any bus couplers or tie breakers;
- ACB Feeders load side
- shipping/transport splits and other critical connections made on-site

# MV Switchgear

## The IR Sensor



### MV Busbar Joints

- IR Sensors monitor ACB Main Incomers, line and load side
- IR Sensors monitor ACB Feeders, line and load side

# The Technology Evolution...

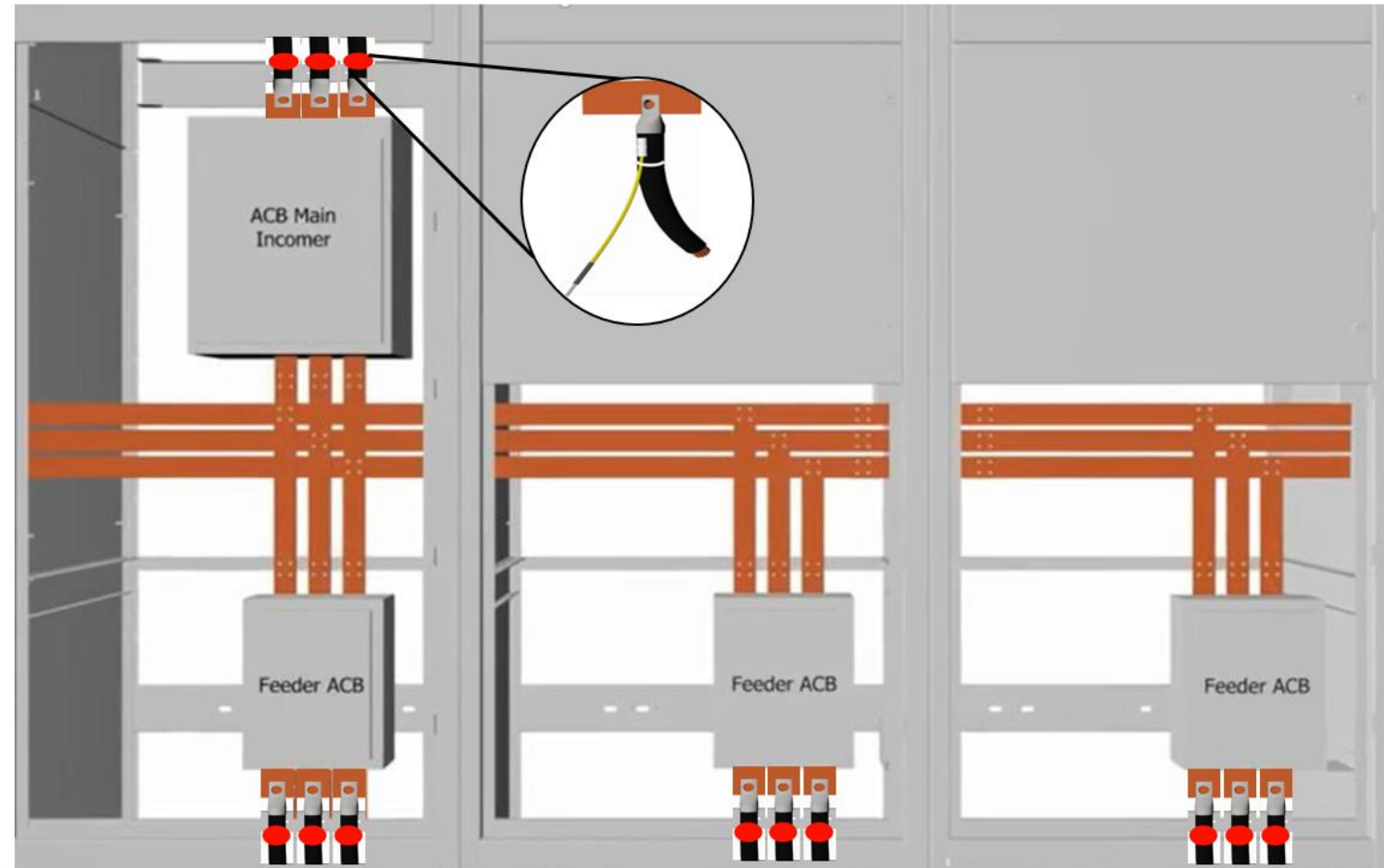
## The EM Cable Sensor - The Next Technology Step



- DELTA T
- NON-POWERED
- ZERO MAINTENANCE
- LIFETIME WARRANTY

# LV Switchgear

## EM Cable Sensor



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# Transformer

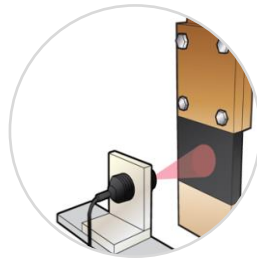
## 24x7 Thermal Condition Monitoring



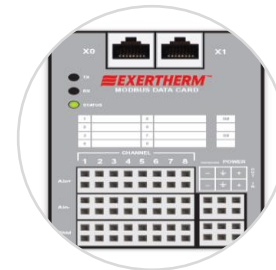
# Exertherm – The complete solution

## Transformer

Transformer



IR Sensors

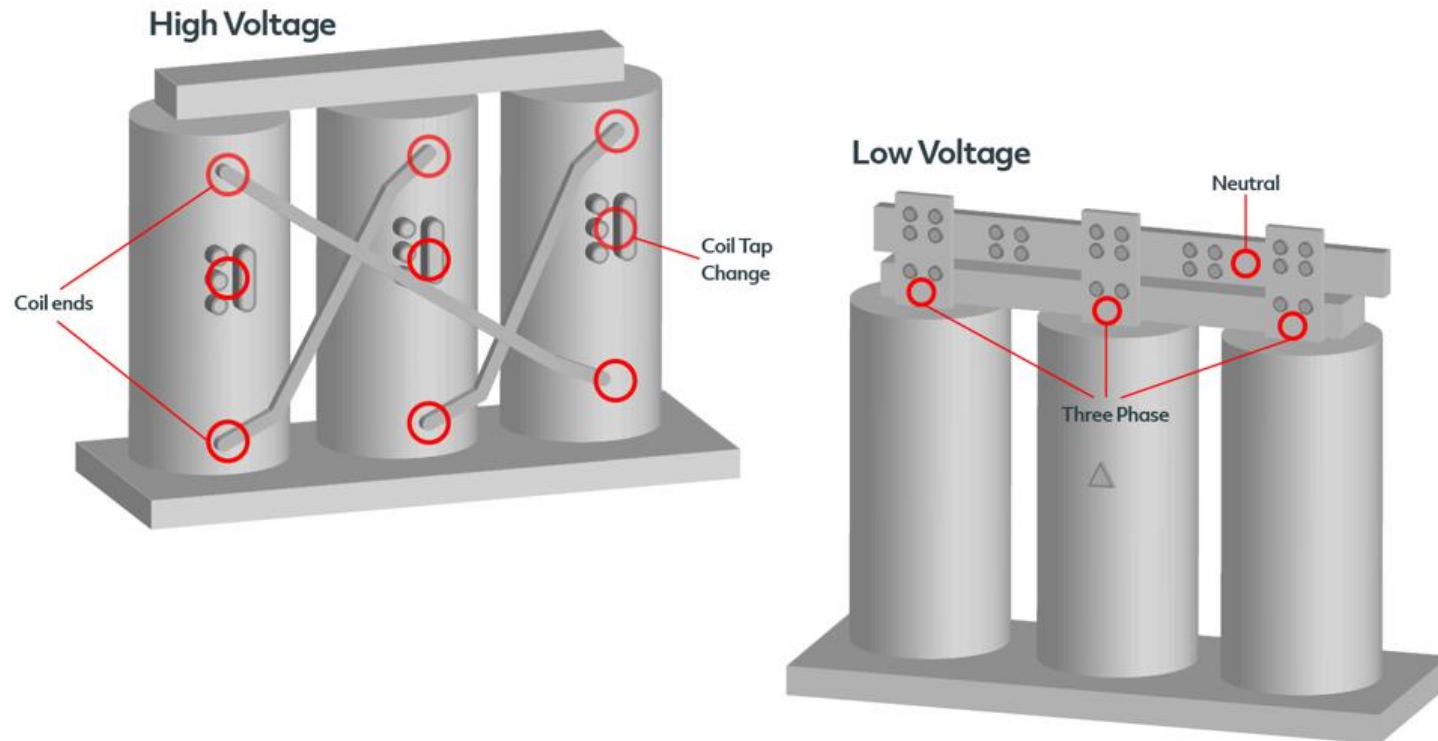


Modbus  
Datacards



# Transformer 24x7 Thermal Monitoring

Both HV and LV sides of the transformers are monitored  
Circled areas show the monitoring points:



## For High Voltage:

- IR Sensors continuously monitor both ends of each coil
- also continuously monitor coil tap connection

## For Low Voltage:

- IR Sensors continuously monitor the three phase and neutral

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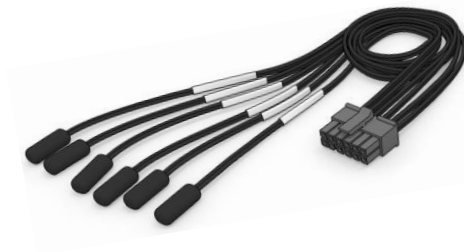
# MCC (Motor Control Center) 24x7 Thermal Condition Monitoring



# Exertherm – The complete solution

## MCC

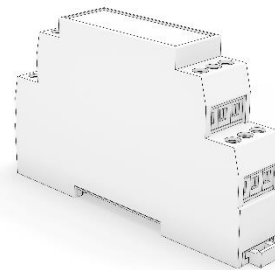
MCC



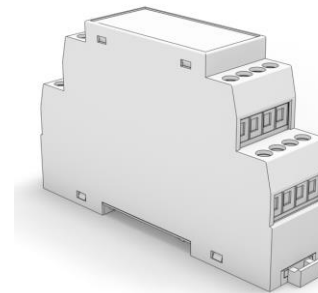
Sensor Loom



LED



MCC Modbus  
Datacard



MCC Modbus  
Aggregator



ARM XL  
(LoadMap)

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# Exertherm – the complete solution

## MCC (Motor Control Center)



Vendor neutral



Simple to install



Retrofit / new build



Low cost



Fit within drawer



Accurately identify fault  
without false alarms

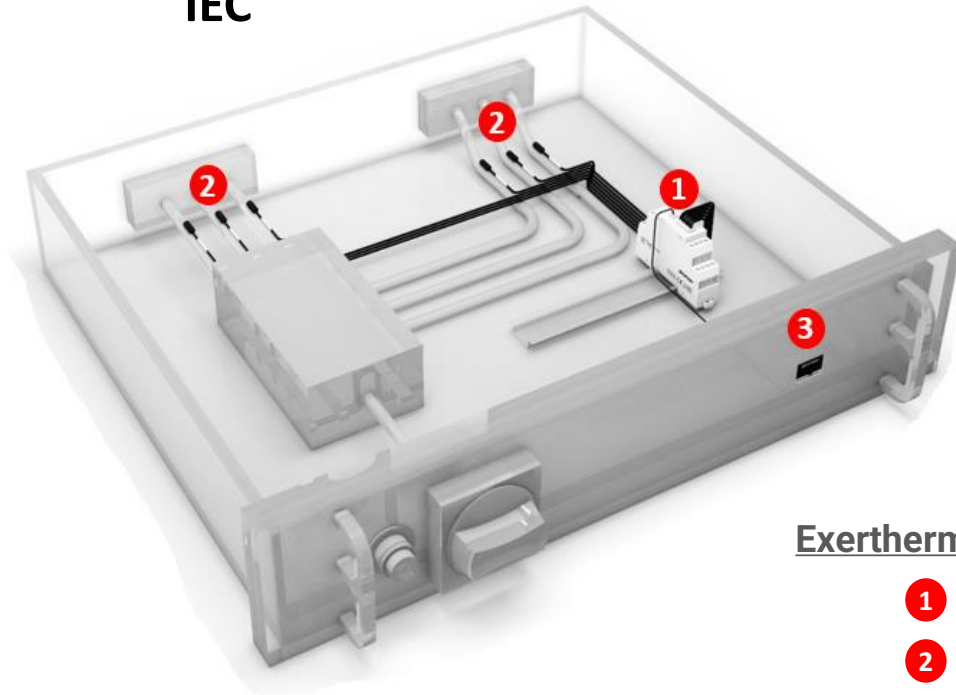


Require no maintenance

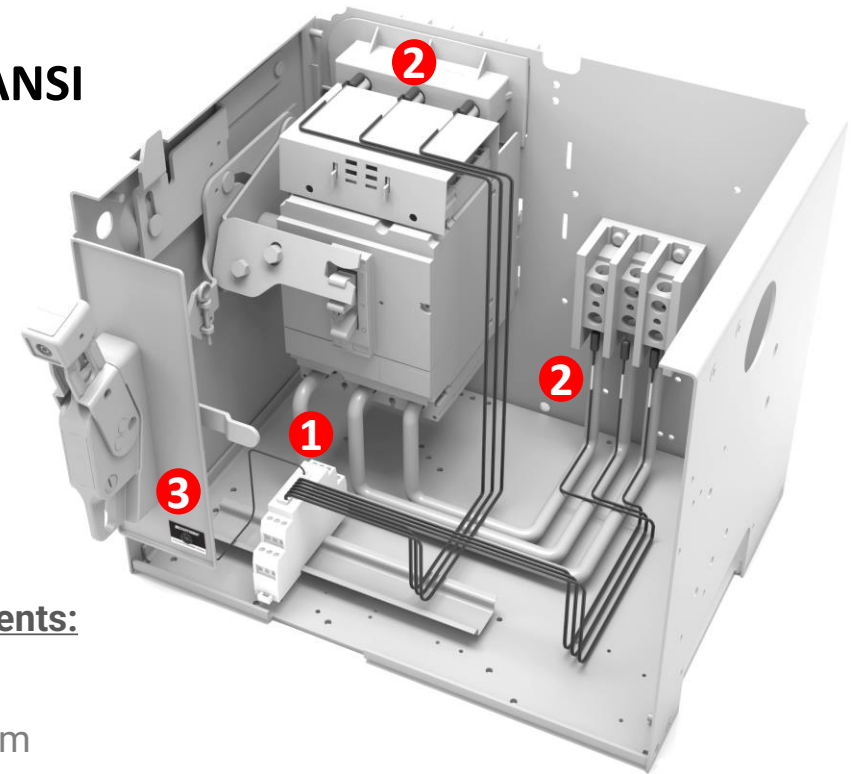
# MCC 'In-drawer/bucket' Thermal Monitoring

Supplied in kit form per bucket

IEC



ANSI



Exertherm MCC Kit/Components:

- 1 MCC Datacard
- 2 MCC Sensor Loom
- 3 MCC LED Unit

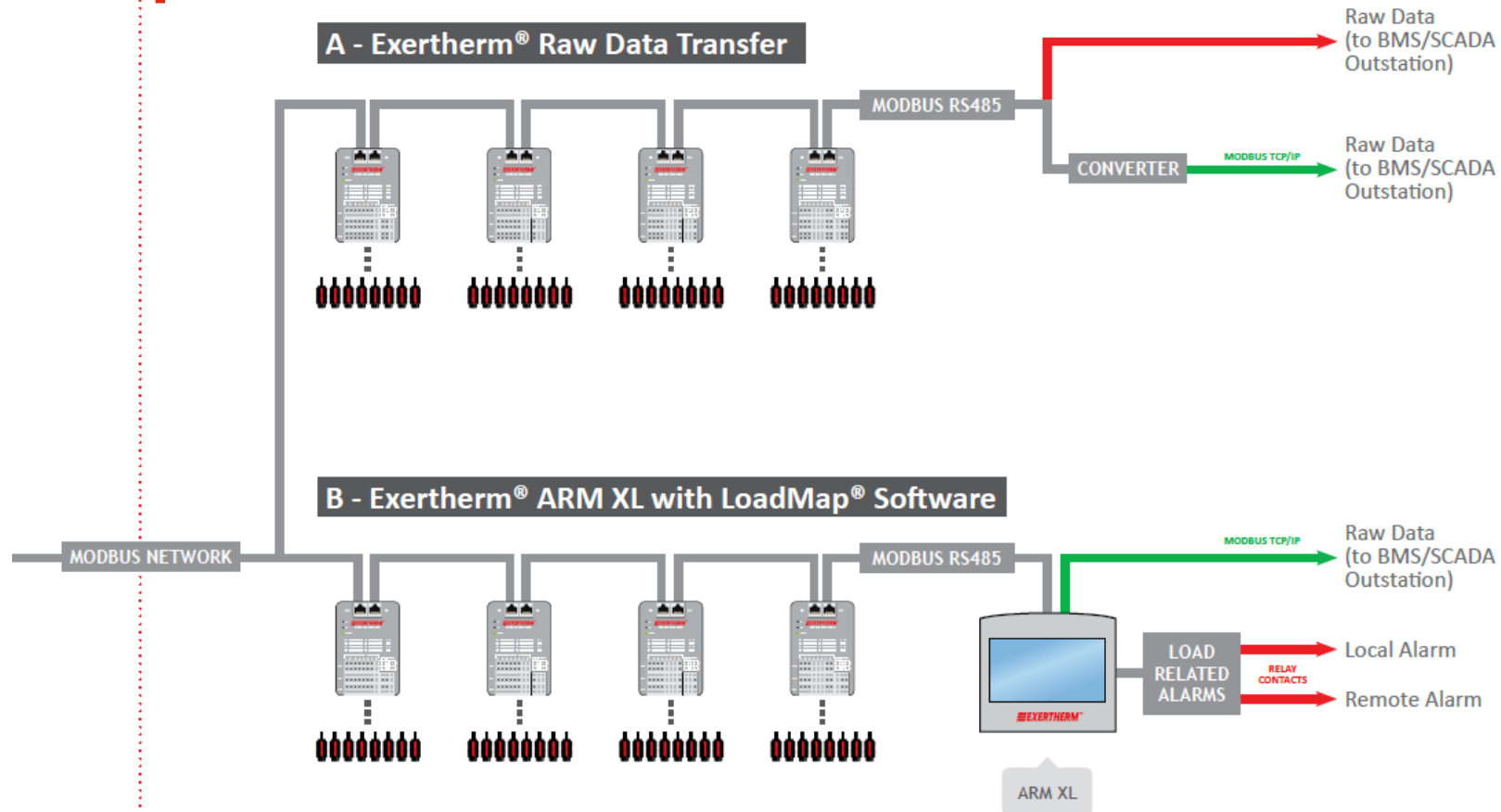
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# Integration Options

## 24x7 Thermal Condition Monitoring

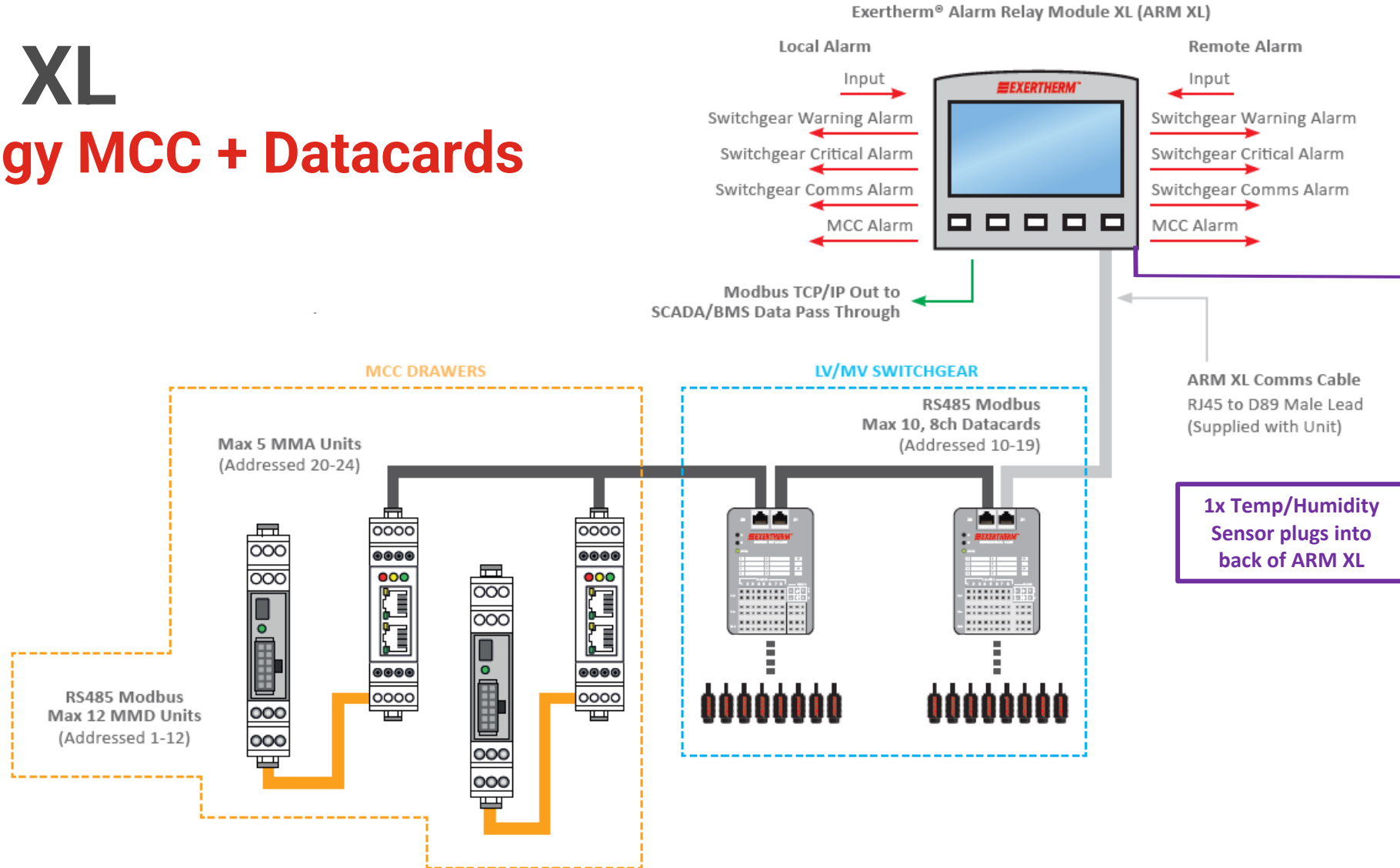


# Switchgear Bus Joints 24x7 Thermal Monitoring Integration Options



# ARM XL

## Topology MCC + Datacards





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# Exertherm LoadMap: Low Load Protection

Patented software combining temperature and load data to provide load related alarms



# ARM XL

## The Importance of load...



The quality status of the connection cannot be assessed unless the load is known

Standard practice for thermal imaging surveys has been to conduct the survey when operating at 40% load or greater.....



The difference in  $\Delta T$  between **40% load** and **100% load** is **625%**!

$\Delta T = 40^{\circ}\text{C}$  at 40% load becomes  $\Delta T = \underline{250^{\circ}\text{C}}$   
which is a complete failure and probable explosion!

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# Why change from inspection to monitoring?

It is estimated, that Industrial IoT will unlock a productivity increase of 30%

Exertherm is a data driven solution.  
Data analysis drives efficiency.

- Reduces downtime
- Increases safety
- Reduces costs
- Increases understanding

# Bus duct: The fast, modular, power distribution system



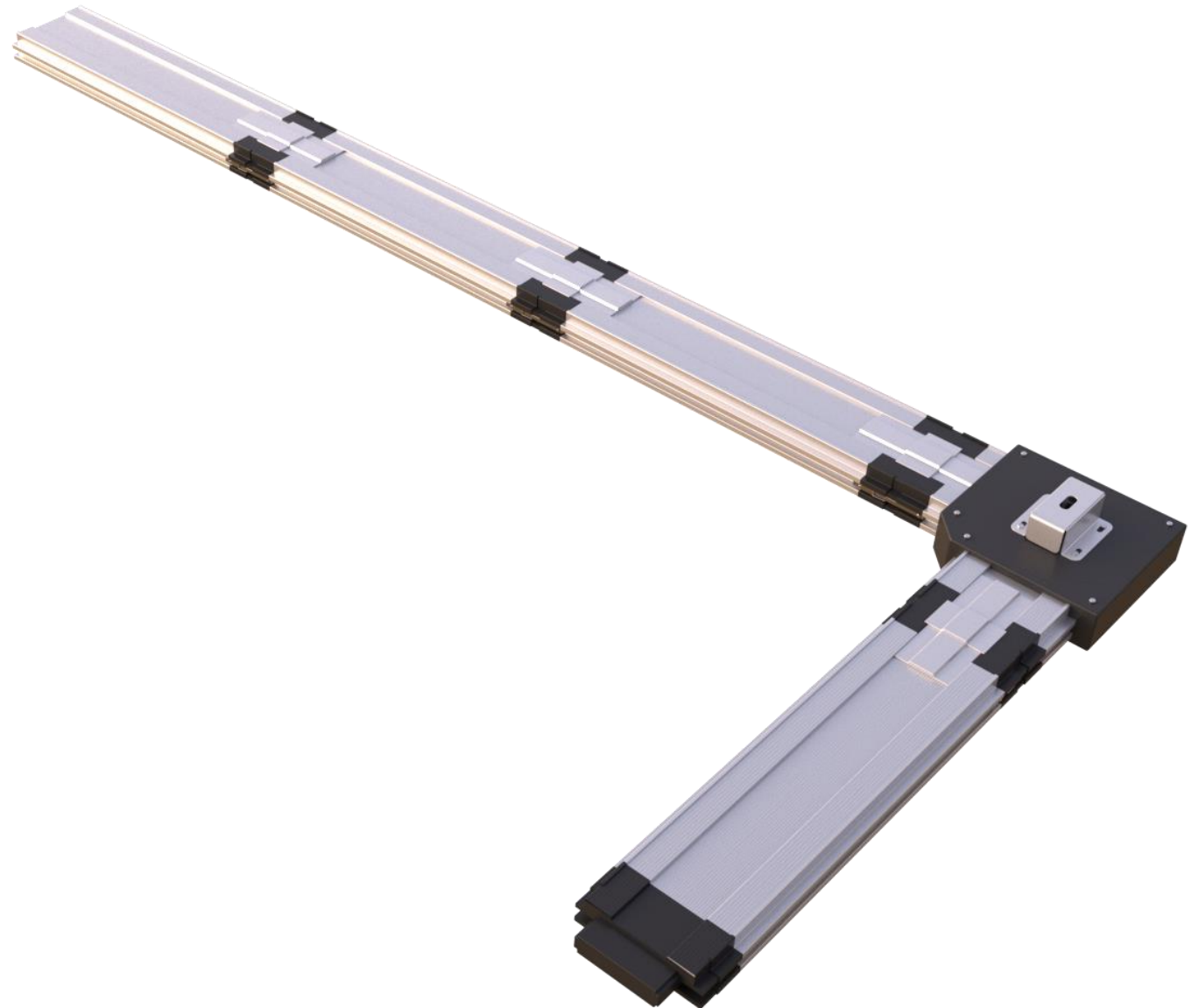
POWER ON. PEACE OF MIND

 EXERTHERM®

# Bus duct

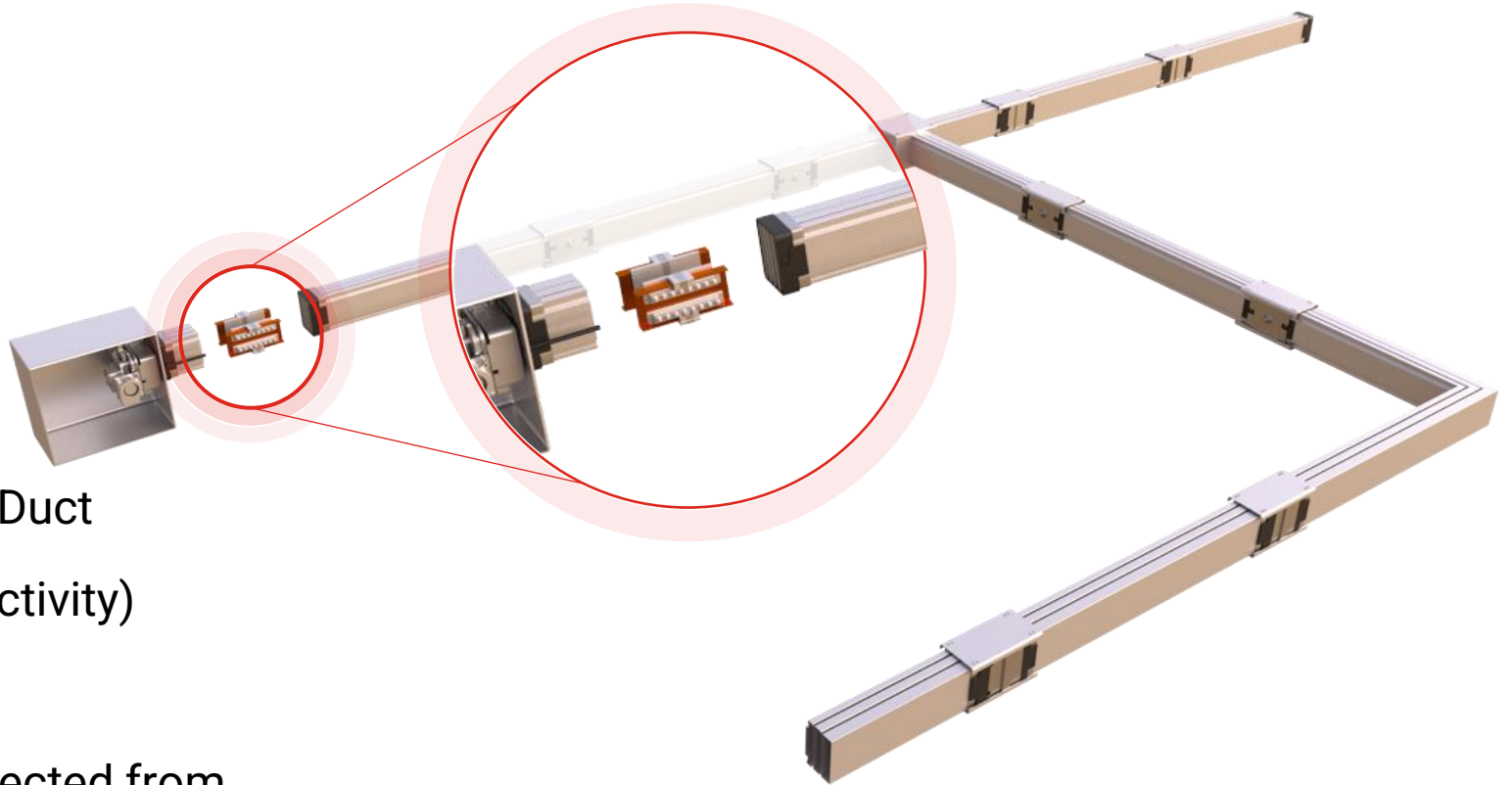
## Numerous advantages over cable

- Modular
- Simple to install - allows fast set up
- Compact, flexible and safe
- Quick repairs
- Easy upgrades
- Power tap off at any point



# Bus duct

## The problem



- Joints are subject to stress
  - Effects of gravity on heavy Bus Duct
  - Vibration (machinery, seismic activity)
  - Constant heating and cooling
- Compromised joints can only be detected from the excess heat they generate
- Failures will result in outages and downtime

# Power outages

A worker in a white hard hat and a high-visibility yellow safety vest is standing in a server room, looking at a tablet. The room is filled with rows of server racks under blue lighting.

“ 95% of data center operators have experienced unplanned outages. ”

- Ponemon Institute

“ 33% of power outages cost more than \$250k with many exceeding \$1m. ”

- Uptime Institute

“ Power failures accounted for 36% of all data center outages over the past 6 years. ”

- Uptime Institute

“ The average cost of downtime is almost \$750k. ”

- Emerson Network/Ponemon Institute

“ 80% of these unplanned outages could have been prevented. ”

- Uptime Institute

# EXERTHERM bus duct monitoring solution

## Build resilience into power distribution systems

The Bus Duct Monitoring Solution matches the modularity of bus duct for electrical power distribution. It's quick and easy to install, and just as versatile.

The solution gives users a call-to-action on a specific bus bar or bus duct joint which is potentially faulty and needs attention before a more serious problem occurs.

Continuous monitoring of these electrical joints provides a 24x7 early warning system to detect critical temperature rise and reduce the risk of power loss.

[All Thermal Monitoring Applications](#)

### Key Industries:



Data Centres



Commercial



Manufacturing



Minerals and Mining





# EXERTHERM bus duct monitoring solution

## The components



24m sensor cable with 8 embedded sensors



Datacard



LED alarm indicator



Electrical enclosure



Control Box

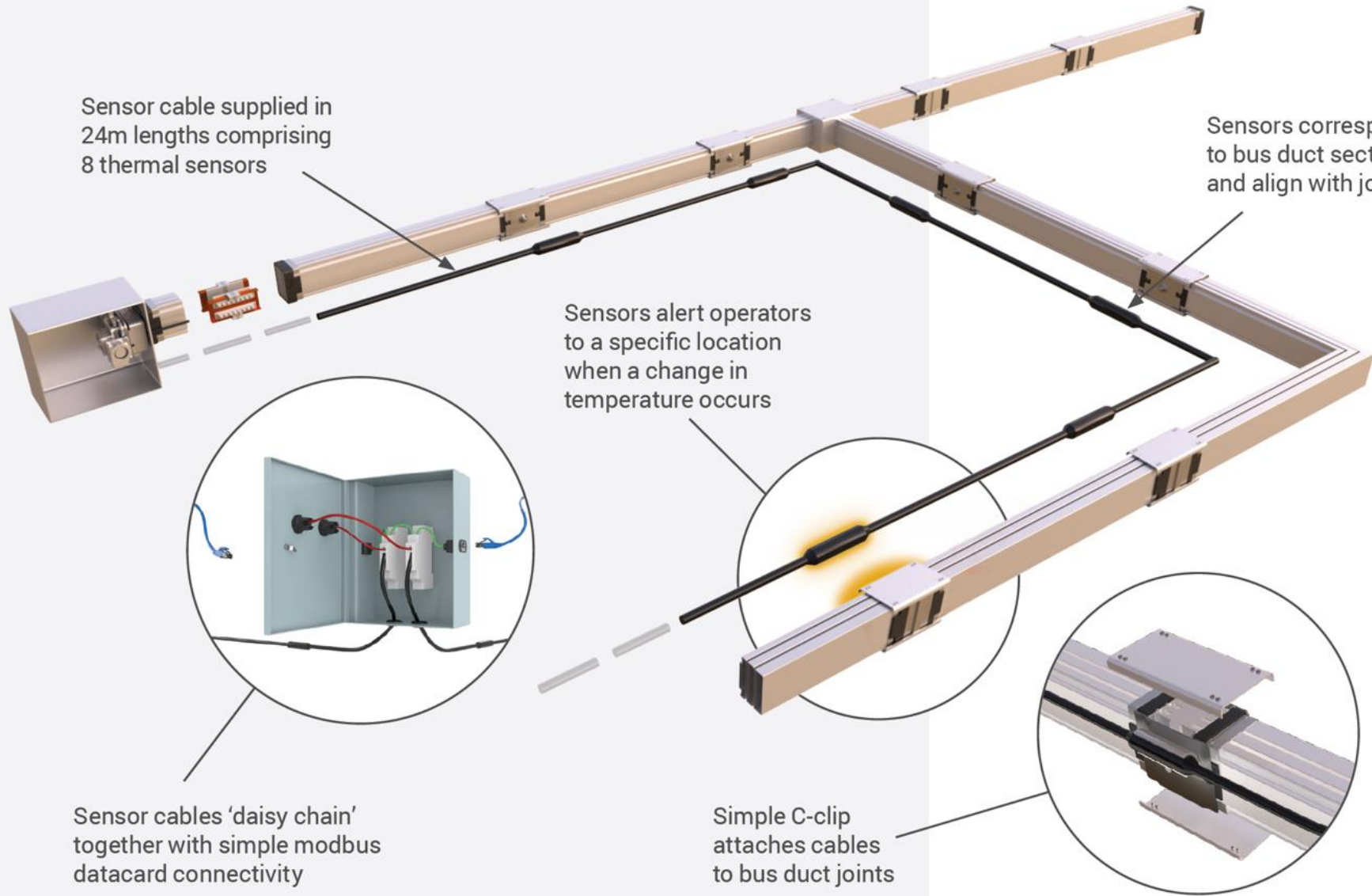
# 24x7 hotspot detection

## The solution

- Sensors attach to joints via simple C-clip
- C-clip can be manufactured into joint sections by OEMs



# Bus Duct Monitoring Solution

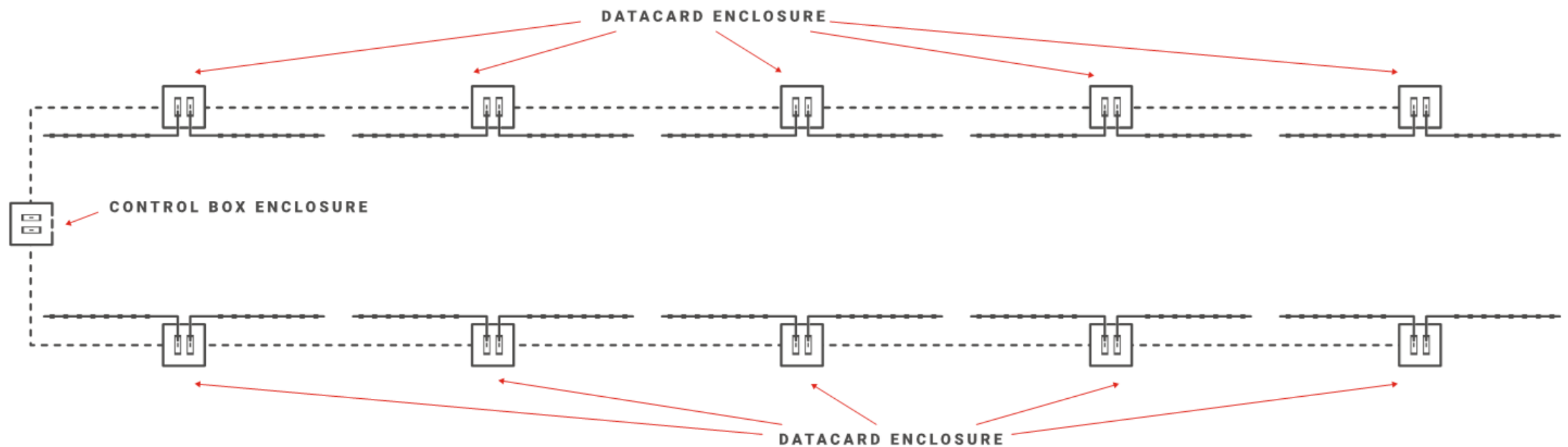


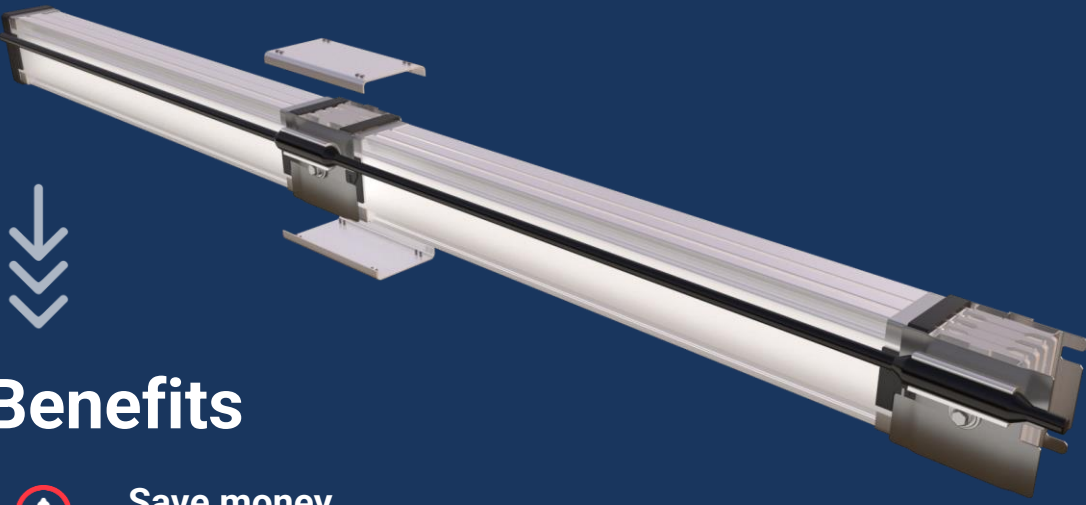
### Alarms

- Healthy
- Average
- Odd Man Out
- High Temperature
- Sensor Fail

# EXERTHERM bus duct monitoring solution

## Daisy-chained Modbus RTU architecture





## Benefits



### Save money

Reduce CAPEX and OPEX by eliminating the need for thermographic inspection at the installation stage. Operators will also save by avoiding the cost of unplanned electrical outages.



### Enhance safety

Improve personnel safety across your facility by minimizing the need for staff interaction with faulty, compromised, or potentially dangerous electrical assets.



### Increase efficiency

Build in greater resilience by protecting your operation against the inconvenience of unplanned downtime, and the risk of failing to deliver on end customer requirements.

## Features

Identify potentially faulty bus duct joints before a more serious problem occurs

### Simple installation

- Works straight out of the box
- Attaches quickly and easily
- Sensors fit directly to joints
- No complex commissioning

### Flexible solution

- Modular build
- Install at the same time as bus duct
- Fits all complex bus duct systems
- Maintenance free

### Data integration

- Digitally transform electrical assets
- Provides 24x7 temperature and alarm data
- Modbus 485 data taken direct to EPMS/BMS
- Monitor trends over time

[All Thermal Monitoring Applications](#)

# Continuous Thermal Monitoring Landscape

## Just ask 3 questions

### Technical

1. Wireless vs fibre optic vs hardwired solution? (EMF/EMC, cyber security, vibration & temperature >> brittling & failure)
2. Additional (multiple) ambient temperature sensors and computational calculations, or “equalized-for-ambient-temperature by design”? (measuring Delta T = only methodology accepted by NETA and thermal imaging inspectors)
3. Are the alarm thresholds load related? (or only generic claims of dynamic load management)

### Commercial

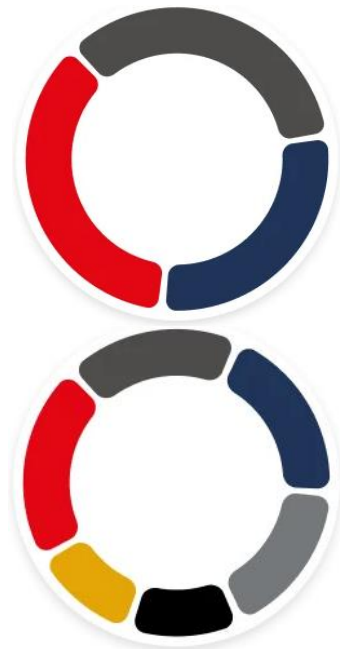
1. Commissioning at site or fully pre-commissionable in factory?
2. Powered or powerless solution? (calibration, battery replacement, etc.)
3. Contact or contactless sensor solution? (clearance, torque settings, maintenance, ...)

### Business / operational strategy

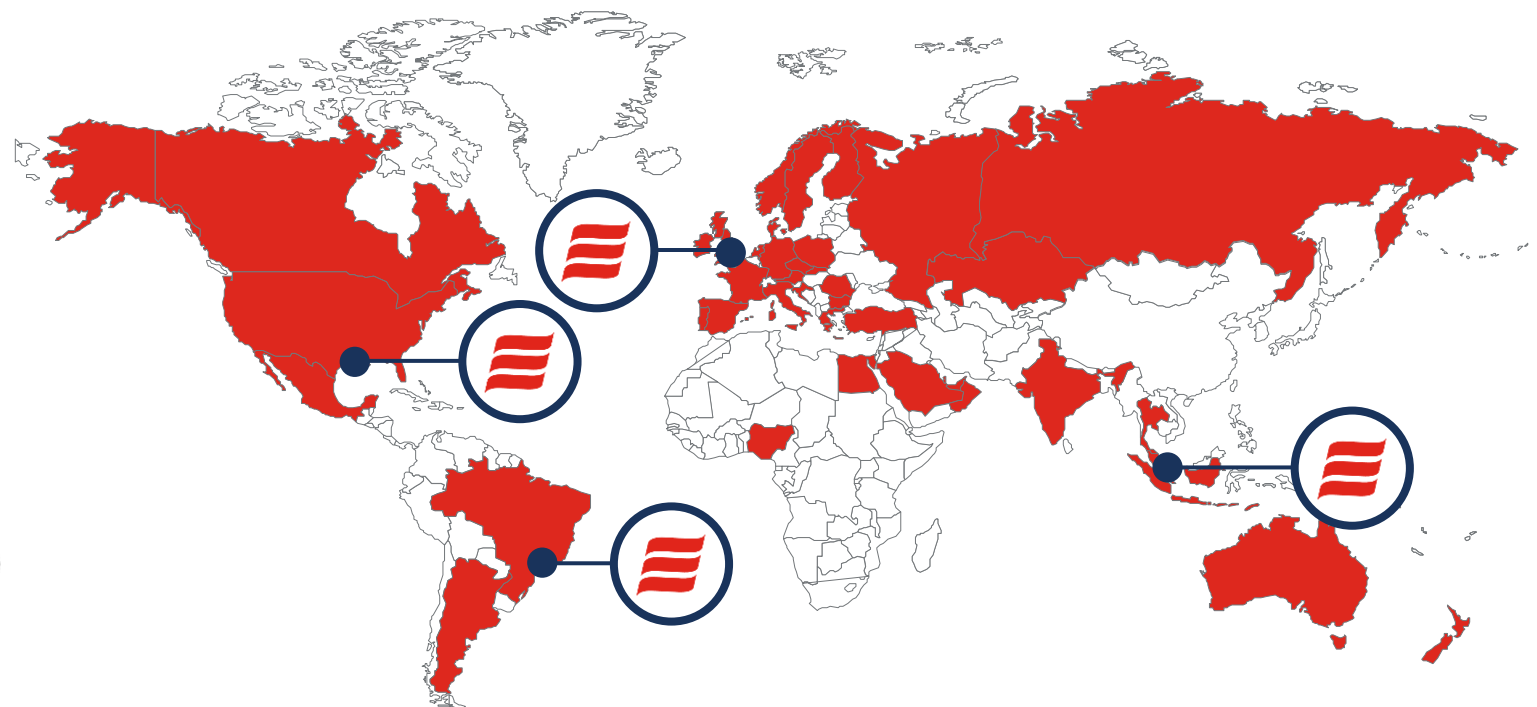
1. Vendor agnostic solution? (unlocking consistent comparability and advanced analytics across lineups, sites, etc.)
2. Certified Lifetime Calibration? (vs powered sensors, piezoelectric sensors, etc.)
3. Sensor solution maintenance required or lifetime zero-maintenance / replacement guarantee / certified reliability?

# EXERTHERM

## Installed base / project reference footprint



- Americas
- EMEA
- APAC
- Data Centers
- Oil & Gas
- Logistics
- Critical Infrastructure
- Retail
- Water Treatment



>5000 projects

in >30 countries

for >300 end-users

with >50 partners

across all industries



24x7 Thermal Monitoring Solutions

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**EMEA**

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**Singapore**

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